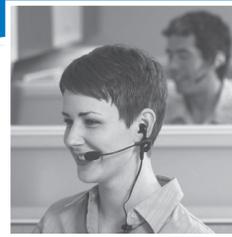




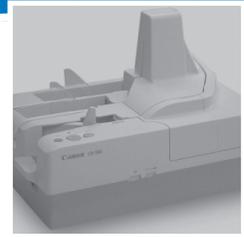
Armored Solutions



Service Solutions



Technology Solutions



## ATM Manager Program Overview

### *What:* Simplicity for Your ATM Portfolio

Edge One's exclusive ATM Manager Program is a comprehensive outsourcing solution for all of your ATM requirements. The concept for the program, which stems from years of experience managing our own ATM portfolio, is simplification through integration of all ATM services utilizing a single provider. Essentially, Edge One assumes responsibility for every facet of owning and operating an ATM, from purchasing the equipment to analyzing the profitability of the terminal. Almost as quickly as you can say the word "outsourcing," all of the headaches associated with owning and managing your ATM portfolio will disappear.

### *How:* Integrating Solutions Using The Best Options Available

Edge One supplies ALL ATM services, including equipment purchases, installation, cash management and replenishment, transaction processing, first and second line maintenance, supplies, exception item management, adjustments, compliance-related activities and reporting. Prior to ATM installation, you are responsible for helping to specify the equipment, site preparation, selecting the communications mode and establishing the replenishment schedule. Once the ATM is installed, your only accountabilities are to supply cash and review your easy to understand monthly statement. Edge One works closely with you every step of the way to ensure that the program meets your exact requirements. It's really that easy!

### *Why:* ATM Manager Is Easier, More Efficient and Trouble Free

**The ATM Manager Program provides several key benefits to financial institutions, including...**

**Quality:** From our roots as an ATM hardware reseller, Edge One understands ATMs and offers the highest quality equipment available in today's market. In addition, we use only OEM parts for all service and repair work, ensuring top performance and continued reliability of our equipment.

Edge One offers expert ATM portfolio management services. Our years of experience, owning, operating and servicing our own ATMs, has taught us the importance of uptime. Our wholly owned service organization, which supplies all armored and first and second line services for the ATM Manager program, is the leading provider in our marketplace. Portfolio profitability is tracked and reported using a custom software program designed specifically for Edge One. From beginning to end, your ATMs are in the hands of specialists with proven track records in virtually every aspect of ATM operations and management.



EDGE ONE

Simplifying Business.  
Integrating Technology.

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**Simplicity:** Out of scope charges, balancing issues, adjustments, profitability measurements and compliance-driven upgrades—all of the complex and tedious tasks involved with owning and managing your own ATMs go away! All you need to do is review your monthly statement to confirm the status of your entire portfolio.

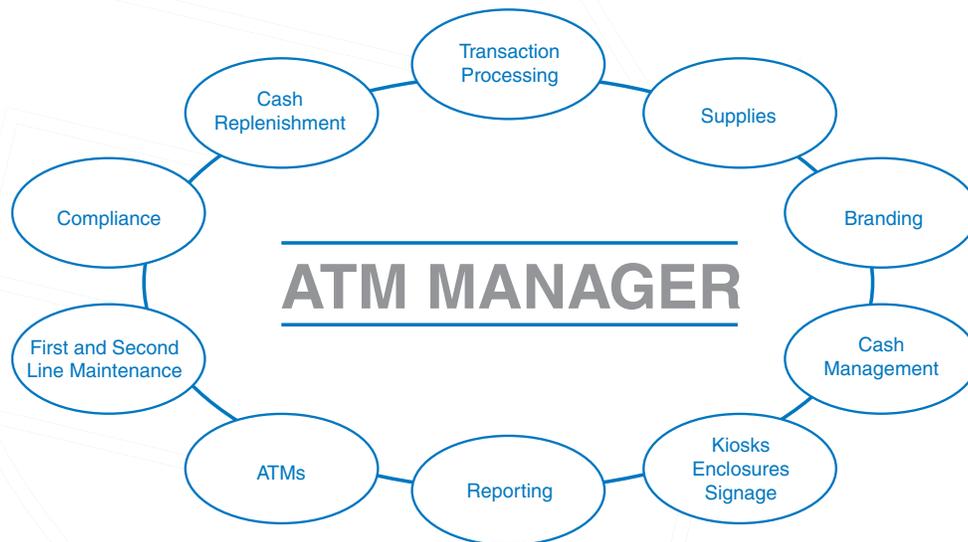
In addition, our “complete package” of integrated services eliminates the confusion of dealing with multiple suppliers for each aspect of ATM ownership and management. No more armored services, first line maintenance, hardware maintenance and supplies contracts to manage. It doesn’t get any simpler than calling one provider (with one phone number) for all of your ATM needs.

**Flexibility:** The ATM Manager program allows you to modify your portfolio to meet evolving market conditions. Changes can be made to hardware, placement location and even agreement terms, depending upon your needs. With the rapid pace of today’s business world, flexibility is an essential ingredient for your ATM program.

**Value:** Perhaps the greatest value the ATM Manager Program offers your organization is time—time to focus on managing your business and serving your customers instead of dealing with the headaches involved with ATM ownership. Imagine eliminating the operational time spent on keeping your ATMs up and running, not to mention the management resources devoted to reporting, compliance and profitability analysis.

Driving down the overall cost of deployment is the core value proposition of the ATM Manager Program.

**Program Customization:** Along with complete outsourcing of your entire ATM portfolio requirements, the ATM Manager Program offers opportunities to customize marketing screens, signage, selective surcharge and other details. Please contact us for more information on ATM Manager Program alternatives.



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